PROCEEDINGS OF THE PREBID MEETING HELD ON 19.12.2024 AT 3.30 PM IN OFFICE OF CHIEF ENGINEER & CHIEF GENERAL MANAGER (Tech) BSWML FOR THE BIDS INVITED THROUGH NOTIFICATION NO:DGM-1/BSWML/TEND/09/2024-25 DATED: 04.12.2024.

OFFICER'S PRESENT:

1	Chief Engineer& Chief General Manager (Tech) BSWML		Sri. Basavaraj R Kabade
2	Deputy General Manager-1 BSWML		Sri. Chandrashekar. A G
3	Assistant General Manager, BSWML		Sri. Santhosh Kaddi

AGENCIES PRESENT:

1	M/s. Taksh Consulting
2	M/s. Mechssmith India
3	M/s. Monish Associates
4	M/s. Bluebuck Hydromech Pvt. Ltd.
5	M/s. Vasu Enterprises
6	M/s. Grant Thronton
7	M/s. Greeneria Renewable Technologies
8	M/s. Neelanjana Enterprises
9	M/s. Arathi Engineers
10	M/s. Om Sai Ventures
11	M/s. USK Construction

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Deputy General Manager-01 BSWML welcomed all the officials and the representatives of the agencies/ firms for below works for which pre- Bid meeting was called. Representatives of various companies as above were present in the said pre bid meeting.

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The queries/clarifications sought by the agencies with regard to bids invited, were received in writing / e-mail & through KPP portal. The clarifications are issued according to the tenders invited as under: -

SUBJECT-1: "Supply, Construction, Installation, Commissioning and Maintenance for a period of 60 months of Dry Waste Collection Centre Equipments & facilities at 12 DWCCs (Pkg-1 Shubra Bengaluru) call-2"– And "Supply, Construction, Installation, Commissioning and Maintenance for a period of 60 months of Dry Waste Collection Centre Equipments & facilities at 10 DWCCs"– (Pkg-2, 15th Finance Grants) Call-2

Sl. No	Tender Doc Ref	Query Raised	Clarifications/Amendments issued
	1. M/s. SADHANA ENVIRO ENGINEERING SERVICES		
1	Pg. No:01, Scope of Supply	It has been mentioned that 60 months AMC to be carried out we request to kindly elaborate on what are all the aspects involved in AMC is it only maintenance or the damaged part has to be replaced etc we would request this clarification to include in the costing	As per RFP Document and Tender Conditions prevails.
2	Pg. No:01, Price Preference to State Bidders	We request to kindly incorporate 15 percentage price preference to Micro and Small enterprises against large industry of the state and industries of other states as per FD order No FD 537 EXP 12 2021 dated 25th July 2022.	Tender Conditions prevails.
3	Pg. No:39, QUALIFICATION CRITERIA	For turnover and Pre qualification criteria we request to kindly incorporate FD order for MSE Ref FD 908 Exp 12 2019 Bengaluru dated 21 07 2020 Copy has been attached for reference.	Tender Conditions prevails.
4	Pg. No:08, Tender Prices	It has been mentioned in the tender document to quote excluding GST but in price bid it is mentioned as including GST request to kindly clarify whether to quote excluding GST or including GST in the price bid.	price bid is including GST and Tender Conditions prevails.
	2. M/S. MOUNISH ASSOCIATES		
1	In the RFP Page No 1, Clause No 1, Sl. No. 14	It is mentioned that the measurement for Road Marking with Hot Applied Thermoplastic Compound with Reflectorising Glass Beads on Bituminous Surface is 450sq. mts. But, whereas in Page	The measurement for Road Marking with Hot Applied Thermoplastic Compound with Reflectorising Glass Beads on Bituminous

		No 29, SECTION V Sl. No. 14 It is mentioned as 240sq. mts. Kindly clarify which is correct?	Surface is 450sq. mts is correct.
2	In the RFP Page No 25, Clause No 5. Payment (GCC Clause 15)	It is mentioned that (a) The Supply of Tools and Equipment for DWCC % Of payment release is 70% of the total cost. (b) Construction, Installation, Commissioning of Tools and Equipment for DWCC % Of payment release is 10% of the total cost. (c) After satisfactory completion of year wise maintenance % Of payment release is 4% of total cost after every year of successful operations (For 5 years). As this work requires huge amount for investment withholding 20% of the amount leads to huge financial constraint to the bidder. So kindly change the same condition to: (a) the Supply of Tools and Equipment for DWCC % Of payment release is 80% of the total cost. (b) Construction, Installation, Commissioning of Tools and Equipment for DWCC % of payment release is 20% of the total cost.	The clause be read as below: a) The Supply of Tools and Equipment for DWCC % Of payment release is 80% of the total cost. (b) Construction, Installation, Commissioning of Tools and Equipment for DWCC % Of payment release is 10% of the total cost. (c) After satisfactory completion of year wise maintenance % Of payment release is 2 % of total cost after every year of successful operations (For 5 years).
3		In the RFP SECTION VII: QUALIFICATION CRITERIA, Sl. No. 1.(a) It is mentioned that the bidder should	It is allowed to manufacturer / authorised representatives/ Suppler/Consortium.

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		be manufacturer / authorized representative As this types of works is relatively new and government bodies have only recently begun inviting tenders for similar projects there are currently very few manufacturer / authorised representatives. So kindly provide an option for Consortium.	
4	In the RFP SECTION V: SCHEDULE OF REQUIREMENTS Part–I Schedule I:	it is mentioned that "Delivery in 20 weeks from The issue of work order * at destination (project site)." As there are very few authorized manufacturers in India for these type of machineries Kindly change the time period for delivery from 20 weeks to 32 weeks.	Delivery in 24 weeks from The issue of work order. at destination (project site).
	3. M/S. VASU ENTERPRISES		
1	In the RFP Page No 1, Clause No 1, Sl. No. 14	It is mentioned that the measurement for Road Marking with Hot Applied Thermoplastic Compound with Reflectorising Glass Beads on Bituminous Surface is 450sq. mts. But, whereas in Page No 29, SECTION V Sl. No. 14 It is mentioned as 240sq. mts. Kindly clarify which is correct?	The measurement for Road Marking with Hot Applied Thermoplastic Compound with Reflectorising Glass Beads on Bituminous Surface is 450sq. mts is correct.
2	In the RFP Page No 25, Clause No 5. Payment (GCC Clause 15)	It is mentioned that (a) the Supply of Tools and Equipment for DWCC % Of payment release is 70% of the total cost. (b) Construction, Installation, Commissioning of Tools and Equipment for DWCC % Of payment release is 10% of the	The clause be read as below: a) The Supply of Tools and Equipment for DWCC % Of payment release is 80% of the total cost. (b) Construction,

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		total cost. (c) After satisfactory completion of year wise maintenance % Of payment release is 4% of total cost after every year of successful operations (For 5 years). As this work requires huge amount for investment withholding 20% of the amount leads to huge financial constraint to the bidder. So kindly change the same condition to: (a) the Supply of Tools and Equipment for DWCC % Of payment release is 90% of the total cost. (b) Construction, Installation, Commissioning of Tools and Equipment for DWCC % of payment release is 10% of the total cost.	Installation, Commissioning of Tools and Equipment for DWCC % Of payment release is 10% of the total cost. (c) After satisfactory completion of year wise maintenance % Of payment release is 2 % of total cost after every year of successful operations (For 5 years).
3		In the RFP SECTION VII: QUALIFICATION CRITERIA, Sl. No. 1.(a) It is mentioned that the bidder should be manufacturer / authorized representative As this types of works is relatively new and government bodies have only recently begun inviting tenders for similar projects there are currently very few manufacturer / authorised representatives. So kindly provide an option for Consortium.	Consortium is allowed up to 2 members with legal bindings to manufacturer / authorised representatives/ Suppliers.
	In the RFP SECTION V: SCHEDULE OF REQUIREMENTS Part-I	it is mentioned that "Delivery in 20 weeks from the issue of work order * at destination (project site)."	Delivery in 24 weeks from The issue of work order. at destination (project

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	Schedule I:	As there are very few authorized manufacturers in India for these type of machineries Kindly change the time period for delivery from 20 weeks to 38 weeks.	site).
	4. M/S. BLUEBUCK HYDROMECH PVT. LTD.		
		Please Allow Consortium Tender in which manufacturer or it's authorized dealer can be a lead member as you allowed in last tender call by BSWML for same item.	Consortium is allowed with legal bindings to manufacturer / authorised representatives/ Suppliers.
	In the RFP Page No 25, Clause No 5. Payment (GCC Clause 15),	kindly change the same condition to the Supply of Tools and please release the payment 80% of the total cost, after Installation & Commissioning of Tools and Equipment release the Remaining 20% payment of the total cost.	The clause be read as below: a) The Supply of Tools and Equipment for DWCC % Of payment release is 80% of the total cost. (b) Construction, Installation, Commissioning of Tools and Equipment for DWCC % Of payment release is 10% of the total cost. (c) After satisfactory completion of year wise maintenance % Of payment release is 2 % of total cost after every year of successful operations (For 5 years).

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		Please increase the delivery period from 20 weeks to 48 week from The issue of work order at destination (project site)	Delivery in 24 weeks from The issue of work order. at destination (project site).
		Please Clarify the measurement for Road Marking with Hot Applied Thermoplastic Compound with Reflectorising Glass Beads on Bituminous Surface is 450sq. or 240sq. mts.	The measurement for Road Marking with Hot Applied Thermoplastic Compound with Reflectorising Glass Beads on Bituminous Surface is 450sq. mts is correct.
	5. M/S. GREENERIA RENEWABLE TECHNOLOGIES PVT. LTD.		
1	Provide suitable relaxation as per Government order NO: FD908 EXP-12/2019 Bengaluru dated 21/7/2020 to MSE's with respect to Turnover and Pre-qualification criteria.	The relaxation for MSME is not considered, kindly consider the same for more number of participations	The relaxation as per MSME GO FD 908/ EXP-12/2019 Bengaluru dated 21/7/2020 to MSE's with respect to Turnover is allowed
2	MSME with NSIC certificate consideration for Price preference	Kindly consider MSME with NSIC certificate for price preference	Tender Conditions prevails
3	Joint Venture is not considered	Since the project is involved civil work and electromechanical work and maintenance of the plant work, kindly consider joint venture at least two members	Consortium is allowed up to 2 members with legal bindings to manufacturer / authorised representatives/ Suppliers.
4	EMD Payment exemption for MSME with NSIC	Kindly consider EMD Payment exemption for MSME with NSIC companies	Tender Conditions prevails
5	MSME with NSIC certificate consideration for Price preference	Kindly consider MSME with NSIC certificate for price preference	Tender Conditions prevails
6	Technical Qualification - The tenderer/Bidder should be a manufacturer/authorized	Kindly consider 50% instead of 80% of the project work	Tender Conditions prevails

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	representative who must have manufactured, tested and supplied the equipment (s) similar to the type specified in the 'Schedule of Requirements' up to at least 80% of the quantity required in any one of the last 3 years. The equipment's Coffered for supply must be of the most recent series models incorporating the latest improvements in design. The models should have been released on or after 2020 and be in satisfactory operation for 3 months as on date of tender opening		
7	Financial Qualification - The firm/ authorized representative should have achieved an average annual financial turnover of Rs.4000.00 lakhs from 2019-2020 to 2023-24 of any two financial year. Proof of I.T. returns and balance sheet to be enclosed duly certified by the chartered accountant.	Kindly consider 50% instead of 200% of project cost	Tender Conditions prevails
8	The firm/ authorized representative should have Liquid assets and /or availability of credit facilities of not less than Rs.710.00 lakhs (Credit lines/ letter of credit/ certificates from banks for meeting the fund requirement etc	Usually in all the tenders in KPP of this category the credit facility is 30% of the project value, so kindly consider	Tender Conditions prevails
9	Payment Terms - Supply of Tools and Equipment for DWCC against is 70%	Kindly consider the 70% payment split in to running bill against supply of equipment's on individual site rather than after the entire supply is completed	Tender Conditions prevails
10	Construction, Installation, Commissioning of Tools and	Kindly consider the 10% payment split in to running bill against installation of	Tender Conditions prevails

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	Equipment for DWCC	equipment's on individual site rather than after the entire supply is completed	
	6. M/S. MECHSSMITH INDIA		
1	Technical Qualification - The tenderer/Bidder should be a manufacturer/authorized representative who must have manufactured, tested and supplied the equipment (s) similar to the type specified in the 'Schedule of Requirements' up to at least 80% of the quantity required in any one of the last 3 years. The equipment's Coffered for supply must be of the most recent series models incorporating the latest improvements in design. The models should have been released on or after 2020 and be in satisfactory operation for 3 months as on date of tender opening. 15Hp Hydraulic bailing press with storage bunkers	Kindly consider 60% instead of 80% of the project work... We request to provide suitable relaxation as per Government order NO:FD908 EXP-12/2019 Bengaluru dated 21/7/2020 to MSE's with respect to Turnover and Pre-qualification criteria.(Copy attached) Kindly consider hydraulic bailing press	The relaxation as per MSME GO FD 908/ EXP-12/2019 Bengaluru dated 21/7/2020 to MSE's with respect to Turnover is allowed
2	Financial Qualification - The firm/ authorized representative should have achieved an average annual financial turnover of Rs3200/.4000.00 lakhs from 2019-2020 to 2023-24 of any two financial year. Proof of I.T. returns and balance sheet to be enclosed duly certified by the chartered accountant.	Kindly consider 100% instead of 200% of project cost. suitable relaxation as per Government order NO:FD908 EXP-12/2019 Bengaluru dated 21/7/2020 to MSE's with respect to Turnover and Pre-qualification criteria.(Copy attached)	The relaxation as per MSME GO FD 908/ EXP-12/2019 Bengaluru dated 21/7/2020 to MSE's with respect to Turnover is allowed
3	The firm/ authorized representative should have Liquid assets and /or availability of credit facilities of not less than Rs.710.00 lakhs (Credit lines/ letter of	Usually in all the tenders in KPP of this category the credit facility is 30% of the project value, so kindly consider	Tender Conditions prevails

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	credit/ certificates from banks for meeting the fund requirement etc		
4	Provide suitable relaxation as per Government order NO: FD908 EXP-12/2019 Bengaluru dated 21/7/2020 to MSE's with respect to Turnover and Pre-qualification criteria. (Copy attached)	The relaxation for MSME is not considered, kindly consider the same for more number of participation	The relaxation as per MSME GO FD 908/ EXP-12/2019 Bengaluru dated 21/7/2020 to MSE's with respect to Turnover is allowed
5	MSME with NSIC certificate consideration for Price preference	Kindly consider MSME with NSIC certificate for price preference. Government order NO: FD 537 EXP 12/2021.	Tender Conditions prevails
6	Joint Venture is not considered	Since the project is involved civil work and electromechanical work and maintenance of the plant work, kindly consider joint venture at least two members	Consortium is allowed with legal bindings to manufacturer / authorised representatives/ Suppliers.
7	Payment Terms - Supply of Tools and Equipment for DWCC against is 70%	Kindly consider the 70% payment split in to running bill against supply	Tender Conditions prevails
	Construction, Installation, Commissioning of Tools and Equipment for DWCC	Kindly consider the 10% payment split in to running bill against installation	Tender Conditions prevails

All the bidders are requested to participate in the bidding process and further the bidders are instructed to note the above clarifications/amendments issued.

Chief Engineer &
Chief General Manager (Tech)
BSWML